#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 8, 2021

# **PQ Group Holdings Inc.**

Commission File Number: 001-38221

Delaware (State or other jurisdiction of incorporation or organization)

300 Lindenwood Drive Malvern, Pennsylvania (Address of principal executive offices) 81-3406833 (I.R.S. Employer Identification No.)

> 19355 (Zip Code)

(610) 651-4400

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Securities registered pursuant to Section 12(b) of the Act:

	Trading	Name of each exchange
Title of each class	symbol	on which registered
Common stock, par value \$0.01 per share	PQG	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934(§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 7.01. Regulation FD Disclosure.

On April 8, 2021, PQ Group Holdings Inc. (the "Company") hosted a virtual Investor Day. A copy of the presentation displayed during the Investor Day webcast is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

The information in this Current Report on Form 8-K (including the exhibits attached hereto) shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information in this Current Report on Form 8-K (including the exhibits attached hereto) shall not be deemed incorporated by reference into any filing or other document under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing or document.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	PQ Group Holdings Inc. Investor Presentation, dated April 8, 2021

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 8, 2021

#### PQ Group Holdings Inc.

By: <u>/s/ Joseph S. Koscinski</u> Vice President, Secretary and General Counsel





Welcome

Nahla Azmy Vice President, Investor Relations and Financial Communications





# Agenda for Target PQ Virtual Investor Conference





#### Legal Disclaimer

#### **Continuing Operations**

Financial results are on a continuing operations basis, which excludes the Performance Materials business from all quarterly and yearly results presented, unless otherwise indicated. Financial results are also presented to exclude the Performance Chemicals business, which is subject to a pending sale which the Company previously announced on March 1, 2021, but financial results do not reflect pro forma financial information presented pursuant to Article 11 of Regulation S-X.

#### Forward-Looking Statements

Some of the information contained in this presentation, the conference call during which this presentation is reviewed and any discussions that follow constitutes "forward-looking statements", Forward-looking statements, "exects, "believes," "restimates," "respects," "projects" and similar references to future periods. Forward-looking statements, "seeks, "believes," "restimates," "respects," "projects" and similar references to future periods. Forward-looking statements, and be identified by words such as "anticipates," "intends," "least," "believes," "believes," "believes," "respects," "projects" and similar references to future periods. Forward-looking statements, and be identified by words such as the rot limited to, statements regarding the sale of the Performance Chemicals business segment, including the intended uses of proceeds therefrom, our future results of operations, financial condition, liquidity, prospects, growth, strategies, capital allocation programs, product and service offerings and dous ge demand trends, and 2025 goals. Our actual results may differ materially from those contemplated by the forward-looking statements. We caution you, therefore, against relying on any of these forward-looking statements. They are neither statements of historical fact nor guarantees or assurances of future performance. Important factors that could cause actual results to differ materially from those in the forward-looking statements include, but are not limited to, our ability to close on the sale of the Performance Chemicals business segment on our anticipated timeline, or at all, our ability to successfully integrate Chemicals, factors' and "Management Discussion & Analysis of Financial Condition and Results of Operations" in our filings with the SEC, which are available on the SEC's website at www.sec.gov. Any forward-looking statement and by us in this presentation, the conference call during which this presentation is reviewed and any discussions that follow speaks only as of the date on which it is made

#### Non-GAAP Financial Measures

This presentation includes certain non-GAAP financial measures, including adjusted EBITDA, adjusted EBITDA margin, cash conversion, total ecovyst sales, ecovyst sales, total ecovyst segment adjusted EBITDA, total ecovyst adjusted EBITDA margin, free cash flow and net debt and target total sales, which are provided to assist in an understanding of our business and its performance. These non-GAAP financial measures should be considered only as supplemental to, and not as supperior to, financial measures prepared in accordance with GAAP. Non-GAAP financial measures should be read only in conjunction with consolidated financials prepared in accordance with GAAP. Reconciliations of non-GAAP financial measures to the relevant GAAP measures are provided in the appendix of this presentation.

The Company is not able to provide a reconciliation of the Company's forward-looking non-GAAP financial information to the corresponding GAAP measures without unreasonable effort because of the inherent difficulty in forecasting and quantifying certain amounts necessary for such a reconciliation such ascertain non-cash, nonrecurring or other items that are included in net income and BBITDA as well as the related tax impacts of these items and asset dispositions; a capuisitions and changes in foreign currency exchange rates that are included in cash flow, due to the uncertainty and variability of the nature and amount of these future charges and costs. The Company is also not able to provide a reconciliation of total ecovyst segment adjusted EBITDA to ecovyst net income (loss) without unreasonable effort due to certain GAAP measures that are not currently calculable.

#### Zeolyst Joint Venture

Zeoryst Joint Venture<sup>2</sup> Zeolyst Joint Venture<sup>4</sup> Zeolyst Joint Venture<sup>4</sup> Zeolyst Joint Venture<sup>6</sup> are accounted for as an equity method investment in accordance with GAAP. The presentation of our Zeolyst Joint Venture<sup>6</sup> sales in this presentation represents 50% of the sales of our Zeolyst Joint Venture<sup>8</sup> are accounted for as an equity method investment in accordance with GAAP. The presentation of our Zeolyst Joint Venture<sup>6</sup> sales in this presentation represents 50% of the sales of our Zeolyst Joint Venture<sup>8</sup> are accounted for as an equity method investment in accordance with GAAP. The presentation of our Zeolyst Joint Venture<sup>6</sup> sales of user Sales are not consolidated within our results of operations. However, our Adjusted EBITDA reflects our share of the earnings of our Zeolyst Joint Venture that have been recorded as equity in net income from affiliated companies in our consolidated statements of income for such periods and includes Zeolyst Joint Venture adjustments on a proportionate basis based on our S0% ownership interest. Accordingly, our Adjusted EBITDA margins are calculated including 50% of the sales of our Zeolyst Joint Venture for the elevant periods in the denominator.





# Opening Remarks & Strategy Overview

Belgacem Chariag Chairman, President, and Chief Executive Officer





#### **Transition Nearly Complete**



# Simpler + Stronger







#### ecovyst Business Proposition...



#### We Are a Focused Pure-Play





YOUR CATALYST FOR POSITIVE CHANGE

Our technologies support **eco**logical health. We are well positioned and confident in Vying for, and propelling customers' expansion and growth. We are a catalyst for positive change

Note: PQ Group Holdings Inc. intends to change its name to Ecovyst Inc. in connection with the completion of the pending sale of its Performance Chemicals business, which it previously announced on March 1, 2021.



Ecoservices



Technologies



### **Catalyst Technologies**

We partner with our customers to help improve the performance, durability and environmental profile of their products. Our products are required to meet the evolving standards of cleaner fuels, reduced waste and emission control.



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# **Catalyst Technologies**

### Ecoservices





STRATEGY OVERVIEW / 12

## Change Is Accelerating in the Industries We Serve, and Our Customers Must Adapt





Increased environmental and sustainability focus

 Manufacturing processes are expected to make measurable improvement in their environmental profile

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Transportation and energy products are changing

 Existing fuels must get cleaner and more efficient to support installed fleet



Growing need for environmentally friendly polymers and lightweighting of products - Increasing investment in plastics recycling We partner with our customers in novel, chemistry-based technologies to address the ncreasing demand for high performing, sustainable products



### Portfolio Serving Long-Term Sustainable Trends

- · Very low environmental footprint compared to published peer data
- · Gaining momentum in our journey to achieve sustainability improvements



# We Are Committed and Acting on Key Sustainability Goals

	Greenhouse Gas (GHG) Emissions	Waste Management	Product Sustainability	Certifications
2025	Complete decarbonization plans;-15% GHG Intensity (mtCO2e-/mt)	-40% hazardous waste (mt);-15% non-recyclable waste (mt)	90% of R&D innovation investment linked to sustainability	ISO 50001 energy plans implemented
2030	-25% GHG Intensity (mtCO2e-/mt)	-25% non-recyclable waste (mt)	95% of R&D innovation investment linked to sustainability	100% ISO 50001 Certified

The above is only a sample from our comprehensive program



STRATEGY OVERVIEW / 16

## Innovation Continues to Be Integral to Future Growth





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#### ecovyst Team Here Today





**Belgacem Chariag** 









Tom Schneberger



Dr. Ray Kolberg Vice President of Technology & Business Development



**Mike Crews** 



Mike Feehan

\*Vice President and Chief Financial Officer, ecovyst as of September 2021





# **Ecoservices Overview**

Kurt Bitting President, Ecoservices







## **Ecoservices Product Lines**







#### **Business Snapshot**





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## Virgin Sulfuric Acid Sources



#### Metals Smelting



- Only one strength and lowest quality
- Primarily rail shipments
- Long distance from consumers

# OPQ Corporation ecovyst





- No merchant sale
- Sulfur Derived
- Only one strength and quality
- Consume merchant Sulfuric Acid

## Ecoservices

Merchant Sulfur Produced



- Numerous grades
- High quality
- Most reliable

## We Play in a Large Market That Supports an Important Service Across the Globe













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## Virgin Acid – Differentiated by Strength, Quality and Reliability



### Treatment Services – Safely Converting Hazardous Waste to Energy

#### Benefits

- · Regional niche waste incineration
- · Highly complementary to the regeneration business.
  - Provides fuel and sulfur





#### Demand Drivers

- Preferable to other waste treatment methods
  - Landfill
  - Deep well

#### **Growth Opportunities**

- Only NA producer that processes RCRA hazardous wastes, providing for additional opportunities
- Growing chemical production in Gulf
  Coast will increase waste generated

## Chem32: Pre-Activation Services





International

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- Renewable Fuels
- Leverage our refining relationships and sulfur knowhow

#### Demand Drivers

- Enables refineries to outsource difficult task of sulfiding
- Quicker reactor startups
- Growth in renewables

#### Growth Opportunities

• Strong existing relationships with producers




# How We Support Our Customers Through Sustainability

Regeneration	Virgin Acid	Treatment Services	Chem 32
Recover 99% of Sulfuric Acid in the regeneration process	<ul> <li>Virgin Acid production enables lower natural gas usage and GHG emissions</li> </ul>	<ul> <li>Treatment services provides fuel source</li> <li>Avoids Deep Wells / Land Fills</li> </ul>	<ul> <li>Activated catalysts used to remove contaminants</li> <li>Sulfur</li> <li>Massure</li> </ul>
Efficient transportation <ul> <li>Back Haul</li> <li>Barge / Pipeline</li> </ul>	<ul> <li>Sulfuric Acid made from by product Sulfur</li> <li>17MWb of electricity</li> </ul>		Renewable Fuels     catalysts
Alkylation promotes cleaner fuels	produced with process steam		Reduces on-site HSE risks



# **Organic Growth Projections**



#### **Organic Sales Growth Outlook**



ECOSERVICES OVERVIEW / 37





**Catalyst Technologies** 

Tom Schneberger President, Catalyst Technologies







# **Catalyst Technologies Business Structure**





# **Business Snapshot – Catalyst Technologies**

We partner with our customers to help improve the performance, durability and environmental profile of their products. Our products are required to meet the evolving standards of cleaner fuels, reduced waste and emission control.



# We Innovate With Customers and Manufacture Strategically to Meet Their Global Needs





# We Enable Our Customers to Address the Sustainability of Their Products



### Polyethylene

- Strengthening and lightweighting
- Increasingly efficient production processes
- Recycling of polymers





### **Fuels & Emission Control**

- Increasingly efficient and cleaner fuels
- Increasingly efficient production processes
- Renewable fuels



### Niche Custom Catalysts

- Novel production processes with increased efficiencies
- Inherently safer and cleaner processes
- Renewable materials





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## Polyethylene Demand Is Growing With Increasing Product Performance Requirements







Source: 2020 TCGR, IHS, Management estimates

# Fuel & Emission Control Customers Will Require More and Tailored Catalysts







1: 2020 – 2025 CAGR Source: 2020 TCGR. IHS and Management Estim





# **Organic Growth Outlook**

#### **Growth Drivers**

Preferred technology and increasing product offerings projected to drive >8% sales CAGR in each of our three segments through 2025



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Restored manufacturing network efficiencies following 2020/2021 disruption expected to result in projected 15% Adjusted EBITDA CAGR through 2025

Upside potential from innovation pipeline and potential M&A

#### **Organic Sales Growth Outlook**



1 Adjusted EBITDA margin calculation includes proportionate 50% share of Zeolyst Joint Venture 2 Historically the Catalysts segment





# **Innovation Overview**

Dr. Ray Kolberg Vice President, Technology & Business Development







# **Innovation Ecosystem**





# **Extensive Capabilities Driving Growth**







INNOVATION OVERVIEW/ 57

market

centers

# **Balanced Development Portfolio Approach**



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INNOVATION OVERVIEW/ 58



# A Peek Into Some Active Innovation Projects



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INNOVATION OVERVIEW/ 60

# Impact on New Sustainable Solutions







# Financial Performance & Goals Overview

Mike Crews Executive Vice President and Chief Financial Officer







# Solid Financial Performance and Sustainable Adjusted EBITDA Margins Exceeding Peers



1 Sales represent Total ecovyst Sales plus the 50% share of Zeolyst Joint Venture sales; Adjusted EBITDA represents Total ecovyst Adjusted EBITDA

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2 Adjusted EBITDA margin calculation includes 50% share of Zeolyst Joint Venture 3 PQ for historical data and select company filings, FactSet, for forecasted data. Market data as of 3/26/2021 FINANCIAL PERFORMANCE & GOALS OVERVIEW / 65

# Robust Cash Conversion and Portfolio Actions Enabled Optimal Capital Allocation



Use of Robust Adjusted Free Cash Flows and Net Sale Proceeds, Since IPO<sup>3</sup>



3. Adjusted for Chem32 acquisition and anticipated use of proceeds from sale of Performance Chemicals

2027 Cash conversion includes \$72 million of ecovyst capital spending, including 50% share of Zeolyst Joint Venture 2029 Cash conversion includes \$70 million of ecovyst capital spending, including 50% share of Zeolyst Joint Venture 1. Adjusted EBITDA represents Total ecovyst Adjusted EBITDA 2. CapEx represents ecovyst capital spending and excludes capital spending from Performance Materials and Performance Chemicals

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FINANCIAL PERFORMANCE & GOALS OVERVIEW / 66



# Financial Performance & Goals Overview

Mike Feehan Vice President of Finance and Treasurer





# Top-Line Organic Growth and Operational Improvements Drive Higher Adjusted EBITDA and Margins



Total Sales (in millions)<sup>1</sup>

\*Represents 50% share of Zeolyst Joint Venture sales 1. Sales represent Total ecovyst Sales plus the 50% share of Zeolyst Joint Venture sales; Adjusted EBITDA represents Total ecovyst Adjusted EBITDA

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Adjusted EBITDA<sup>2</sup> (in millions) and Margins<sup>2</sup>



2 Adjusted EBITDA margin calculation includes 50% share of Zeolyst Joint Venture

FINANCIAL PERFORMANCE & GOALS OVERVIEW / 68



# Strong Cash Conversion to Fund Future Growth and Pay Down Debt





2017 Cash conversion includes \$72 million of capital spending, including 50% of Zeolyst Joint Venture 2019 Cash conversion includes \$70 million of capital spending, including 50% of Zeolyst Joint Venture 2020 Cash conversion includes \$55 million of capital spending, including 50% of Zeolyst Joint Venture



FINANCIAL PERFORMANCE & GOALS OVERVIEW / 69

# ecovyst Delivers Best in Class Metrics but Remains Undervalued vs. Peers

Specialty Chemicals & Materials	Electronic Chemicals	Recycling/Environmental Services
Quaker Schland GRACE H.B. Fuller	ATOTECH Solutions	Stericycle Stericycle US ecology
<ul> <li>High growth, high margin specialty chemicals</li> <li>Strong FCF conversion vs specialty chemical peers</li> <li>Similar end use exposure</li> </ul>	<ul> <li>Growth rates aligned with ecovyst</li> <li>20+% EBITDA margins</li> <li>Similar FCF conversion</li> </ul>	<ul> <li>Critical support for US manufacturing</li> <li>Driven by recycling and reusing industrial waste</li> <li>Strategic operating footprints a key advantage</li> <li>Long term contracts</li> </ul>



FINANCIAL PERFORMANCE & GOALS OVERVIEW / 70






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FINANCIAL PERFORMANCE & GOALS OVERVIEW / 73



**Closing Remarks** Belgacem Chariag Chairman, President, and Chief Executive Officer





## ecovyst Business Proposition...



1	Proven operational and commercial execution.		Well-defined growth strategy supported by solid execution foundation			
2	High single-digit top-line growth plus additional inorganic growth opportunities with strong and sustainable margins rivaling best-in-class companies.	्रा	Operating in growing industries, and transition solutions are real expansion opportunities			
3	Strong cash flows and high revenue visibility from customer collaborations, specified products and long-term contracts.	<b>S</b>	2025 goal to reach >\$1B in total sales with strong margins and cash conversion			
4	Focused on developing catalysts, solutions and services for improving environmental sustainability and enabling transition.	Ţ	> 80% of innovation pipeline focused on sustainability products and solutions			
5	Innovative and proprietary technologies and processes driving disruption in the catalyst business.	-@-	Collaborating and innovating with customers to further their sustainability initiatives			
OPQ Corporation ecovyst CLOSING REMARKS / 75						





## Belgacem Chariag

Chairman, President and Chief Executive Officer

Mr. Chariag joined PQ Corporation in August 2018. Prior to joining PQ, he served as Chief Global Operations Officer at Baker Hughes, a GE Company, where he headed the operations of the global entity after Baker Hughes' merger with GE Oil & Gas, until January 2018. Prior to that, Mr. Chariag served as President, Global Operations as well as President, Global Products and Services for Baker Hughes. He also previously served as President of Baker Hughes Eastern Hemisphere Operations.

Prior to joining Baker Hughes in 2009, and for 20 years, Mr. Chariag held a variety of leadership and management roles for Schlumberger, including serving as President of Well Services Business Unit and Vice President of Global Health, Safety, Environment and Security. He earned a Bachelor of Science degree in Petroleum Engineering from the University of Texas and a Master of Business Administration degree in Global Energy from the University of Calgary Haskayne School of Business.



#### Mike Crews Executive Vice President and Chief Financial Officer

Mr. Crews joined PQ Corporation in August 2015. Prior to joining PQ, he was Executive Vice President and Chief Financial Officer at Peabody Energy Corporation from 2008 to 2015. From 1998 to 2008, Mr. Crews held various executive and management positions at Peabody Energy Corporation in Operations Planning, Treasury and Financial Planning and Analysis. Mr. Crews began his career in KPMG's audit function. He earned a Bachelor of Science degree in Accounting from the University of Missouri-Columbia and a Master of Business Administration degree from Washington University in St. Louis.

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#### Mike Feehan Vice President of Finance and Treasurer

ice President of Finance and Treasurer

Mr. Feehan first joined PQ Corporation in December 2006 and has served as Vice President of Finance and Treasurer since May 2016. From 2008 to 2016 he served as Corporate Controller. Prior to joining PQ, Mr. Feehan served as Director of Finance and Corporate Controller for Radnor Holdings Corporation, and began his career in public accounting with Arthur Andersen and KPMG.

He holds a Bachelor of Business Administration degree in Accounting and Computer Applications from the University of Notre Dame and a Master of Business Administration degree from Villanova University.



#### Tom Schneberger President of the Catalysts Group

Mr. Schneberger was named President, Catalyst Technologies in March 2021. He joined PQ Corporation in December 2019 to lead strategy and business development efforts. He played a key role in transforming PQ into a high-growth catalyst and related services company. Prior to PQ, Mr. Schneberger served as the Chief Operating Officer for FMC, Lithium, which publicly listed as Livent, and the Global Business Director for FMC, Alkali Chemicals. During his tenure at FMC, he also led the creation and implementation of FMC's awardwinning sustainability program.

Prior to joining FMC, he held various leadership and management roles at Rhône Poulenc, Rhodia, Safety Compliance Management and General Chemical. He earned a Master of Business Administration from the University of California at Berkeley, a Bachelor of Science in Chemical Engineering from Lehigh University and currently sits on the Board for Habitat for Humanity Philadelphia.



#### Dr. Ray Kolberg Vice President, Technology

& Business Development Dr. Kolberg joined PQ Corporation in 2016 and is responsible for leading PQ's inpovation and

responsible for leading PQ's innovation and business development efforts. He had previously held the position of Group President of the Catalysts business, which includes the Zeolyst International joint venture with Shell Catalysts and Technologies. Prior to joining PQ, Dr. Kolberg held leadership positions at GE and Momentive Performance Materials Inc. Dr. Kolberg is a graduate of Baldwin Wallace College in Berea, Ohio, where he earned a Bachelor of Arts in Business Administration. He also holds a Bachelor of Science in Mechanical Engineering from Case Western Reserve University in Cleveland; a Master of Science degree in Mechanical Engineering from Rensselaer Polytechnic Institute in Troy, New York; and a Ph.D. in Mechanical Engineering from the University of Michigan in Ann Arbor.





#### Kurt Bitting President, Refining Services

Mr. Bitting joined Eco Services in 2006, serving as Vice President, Business Director, and Sulfur Products Manager. Prior to joining PQ, Mr. Bitting held management positions at Kinder Morgan, Inc. and Sprint Corporation. As a Captain in the U.S. Army, Mr. Bitting served as a Company Commander in the 10th Mountain Division. He was the recipient of an Army ROTC scholarship and graduated from Villanova University with a Bachelor of Science in Business Administration and holds a Master of Business Administration degree from Rider University.



#### Nahla A. Azmy

Vice President, Investor Relations and Financial Communications

Ms. Azmy joined PQ Corporation in January 2018. She has nearly 20 years of experience as a senior investor relations officer and equity analyst. Prior to joining PQ, Ms. Azmy was Head of Investor Relations for Versum Materials, which was spun out of Air Products in October 2016. At Versum she developed and executed an investor relations program for the company. Her previous roles included leading investor relations programs for Alcoa, Rockwood Holdings, and NRG Energy. Before joining NRG, Ms. Azmy was an equity analyst for eight years with a top-ranked Utilities and Power Research team. Ms. Azmy holds a Bachelor of Arts from Colgate University, a Master of Business Administration degree from NYU Stern School of Finance and was awarded the NIRI IRC credential.



#### Chris Hall Corporate Controller

Mr. Hall joined PQ Corporation as Corporate Controller in August 2016. Prior to joining PQ, Mr. Hall spent seven years at Airgas, Inc., a leading manufacturer and distributor of industrial, medical and specialty gases, most recently as the Director of Financial Reporting. Mr. Hall began his career in public accounting with PricewaterhouseCoopers, spending nine years in the audit practice working with companies in the utilities, energy and manufacturing sectors. He graduated with a Bachelor of Science in Accounting and International Business from Pennsylvania State University and earned a Master of Business Administration degree from Villanova University.



## Elaine T. Simpson

Vice President, Health, Safety, Environment & Sustainability

Ms. Simpson assumed the role of Vice President, Health, Safety, Environment & Sustainability in March 2021, having joined PQ Corporation in 2002. For the past few years, she has focused on improving PQ's environmental performance while also leading efforts to develop and implement a robust sustainability program. Ms. Simpson previously served as Vice President of Health, Safety and Environment (HSE) for 14 years. Prior to joining PQ, Ms. Simpson held numerous HSE leadership roles throughout her career, which began in BP Oil Company's downstream refining business and progressed to Tremco Inc. and The Mead Corporation. She holds a Bachelor of Science in Chemical Engineering from Washington University in St. Louis, and both a Master of Science and Master of Business Administration degree from Case Western Reserve University.



#### Joseph S. Koscinski Vice President, Secretary and General Counsel

Mr. Koscinski became Vice President, Secretary and General Counsel in November 2015. From August 1995 to October 2015, Mr. Koscinski was an attorney in the Business Services Group of Babst, Calland, Clements and Zomnir, P.C., a law firm in Pittsburgh, Pennsylvania, where he was named a shareholder in 2003, and where his corporate practice included mergers and acquisitions, real estate matters and commercial contracts. While in private practice, Mr. Koscinski served as outside corporate counsel to PQ Corporation since 2005. He holds a Bachelor of Arts in Journalism and Communication from Point Park University in Pittsburgh and a Juris Doctor from Duquesne University School of Law.

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# GAAP Reconciliations 2017-2020 RECONCILIATION OF NET INCOME (LOSS) TO SEGMENT ADJUSTED EBITDA

3	

	Year Ended		Year Ended	Year Ended
(s in millions)		December 31,	December 31,	December 31,
		2019	2018	2017
Reconciliation of net income (loss) attributable to PQ Group Holdings Inc. to Segment Adjusted EBITDA				
Net (loss) income attributable to PQ Group Holdings Inc.	(176.3)	65.1	58.3	57.6
Provision for (benefit from) income taxes	(48.3)	39-7	29.0	(119.2)
Interest expense	67.0	87.1	113.7	179.0
Depreciation and amortization	151.8	151.8	185.2	177.1
EBITDA	(5.6)	343-7	386.2	294.5
Joint venture depreciation, amortization and interest *	14.7	14.7	12.6	11.1
Amortization of investment in affiliate step-up <sup>b</sup>	6.6	7.5	6.6	8.6
Amortization of inventory step-up 4	-	-	1.6	0.9
Impairment of fixed assets, intangibles and goodwill	260.0	-	-	-
Debt extinguishment costs	25.0	3.4	7.8	61.9
Net (gain) loss on asset disposals <sup>d</sup>	(0.1)	(13.2)	6.6	5.8
Foreign currency exchange (gain) loss *	(4.2)	2.4	13.8	25.8
LIFO expense "	(5.2)	9.7	8.4	3.7
Management advisory fees <sup>9</sup>	-	-	_	3.8
Transaction and other related costs h	8.6	0.4	0.9	7-4
Equity-based and other non-cash compensation	21.5	16.2	19.5	8.8
Restructuring, integration and business optimization expenses 1	15.6	3.6	14.0	13.2
Defined benefit plan pension cost (benefit) i	-	3.0	(0.8)	2.9
Gain on contract termination *	-	-	(20.6)	-
Other <sup>1</sup>	1.1	2.5	7-4	4.9
Adjusted EBITDA	338.0	393-9	464.0	453-3
Unallocated corporate costs	36.1	41.0	37.0	30.5
Total Segment Adjusted EBITDA'	374-3	434-9	501.0	483.8

Continuing Operation Legacy PO

For additional information with respect to each adjustment, see "Descriptions for Reconciliation of Non-GAAP Financial Measures" \*Rounding discrepancies may arise when rounding results from dollars (in thousands) to dollars (in millions)



## GAAP Reconciliations 2017-2020 SEGMENT SALES, ADJUSTED EBITDA AND MARGINS

	Continuing Operation		Legacy PU	
	Year Ended	Year Ended	Year Ended	Year Ended
s in millions except %)	December 31,	December 31,	December 31	December 31,
	2020	2019	2018	2017
Q Group Holdings Inc. Sales:				
Refining Services	401.9	447.1	455.6	398.4
Silica Catalysts	94.0	85.7	72.1	75-3
Performance Materials	-	-	378.3	324-2
Performance Chemicals	614.7	670.5	717.3	687.6
Eliminations	(3.2)	(3.4)	(15.1)	(13.4)
Total PQ Group Holdings Inc. sales	3,307.4	1,199.9	1,608.2	1,472.1
Zeolyst joint venture sales	128.6	170.3	156.7	143.8
covyst Sales:				
Refining Services	401.9	447.1	455.6	398.4
Silica Catalysts	94.0	85.7	72.1	75-3
Total ecovyst sales	495-9	532.8	527.7	473-7
Zeolyst joint venture sales	128.6	170.3	156.7	143.8
Q Group Holdings Inc. Adjusted EBITDA:				
Refining Services	157.2	175.6	176.5	154.2
Catalysts	74-5	107.8	81.1	89.4
Performance Materials	— — —	-	72.5	69.7
Performance Chemicals	142.4	151.5	170.9	170.5
Total PO Group Holdings Inc. Segment Adjusted EBITDA	374-1	434-9	501.0	483.8
Corporate	(36.1)	(41.0)	(37.0)	(30.5)
Total PO Group Holdings Inc. Adjusted EBITDA	338.0	393-9	464.0	453-3
covyst Adjusted EBITDA:				
Refining Services	157.2	175.6	176.5	154.2
Catalysts	74-5	107.8	81.1	89.4
Total ecovyst Segment Adjusted EBITDA	231.7	283.4	257.6	243.6
Corporate	(36.1)	(41.0)	(37.0)	(30.5)
Total ecovyst Adjusted EBITDA	195.6	242.4	220.6	213.1
covyst Adjusted EBITDA Margin:				
Refining Services	30.196	39.396	38.7%	38.7%
Catalysts'	33.5%	42.196	35.496	40.8%
Total ecovest Adjusted EBITDA Margin <sup>1</sup>	21.2%	24.596	22.2%	24.5%
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Adjusted EBITDA margin calculation includes proportionate 50% share of net sales from Zeolyst Joint Venture
Rounding discrepancies may arise when rounding results from dollars (in thousands) to dollars (in millions)

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### GAAP Reconciliations 2017-2020

#### DESCRIPTIONS FOR RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

- a) We use Adjusted EBITDA as a performance measure to evaluate our financial results. Because our Catalysts segment includes our 50% interest in the Zeolyst Joint Venture, we include an adjustment for our 50% proportionate share of depreciation, amortization and interest expense of the Zeolyst Joint Venture.
- b) Represents the amortization of the fair value adjustments associated with the equity affiliate investment in the Zeolyst Joint Venture as a result of the combination of the businesses of PQ Holdings Inc. and Eco Services Operations LLC ("Eco") in May 2016 (the "Business Combination"). We determined the fair value of the equity affiliate investment and the fair value step-up was then attributed to the underlying assets of the Zeolyst Joint Venture. Amortization is primarily related to the fair value adjustments associated with fixed assets and intangible assets, including customer relationships and technical know-how.
- c) As a result of the Sovitec acquisition and the Business Combination, there was a step up in the fair value of inventory, which is amortized through cost of goos sold in the statement of income
- d) When asset disposals occur, we remove the impact of net gain/loss of the disposed asset because such impact primarily reflects the non-cash write-off of long-lived assets no longer in use. During the year ended December 31, 2019, the net gain on asset disposals includes the gains related to the sale of a non-core product line and sale of property.
- e) Reflects the exclusion of the foreign currency transaction gains and losses in the statements of income primarily related to the non-permanent intercompany debt denominated in local currency translated to U.S. dollars
- f) Represents non-cash adjustments to the Company's LIFO reserves for certain inventories in the U.S. that are valued using the LIFO method, which we believe provides a means of comparison to other companies that may not use the same basis of accounting for inventories.
- g) Reflects consulting fees paid to CCMP and affiliates of INEOS for consulting services that include certain financial advisory and management services. These consulting agreements were terminated upon completion of our IPO on October 3, 2017
- h) Represents the costs related to several transactions that are completed, pending or abandoned and that we believe are not representative of our ongoing business operations.
- i) Includes the impact of restructuring, integration and business optimization expenses which are incremental costs that are not representative of our ongoing business operations.
- j) Represents adjustments for defined benefit pension plan costs in our statement of income. More than two-thirds of our defined benefit pension plan obligations are under defined benefit pension plans that are frozen, and the remaining obligations primarily relate to plans operated in certain of our non-U.S. locations that, pursuant to jurisdictional requirements, cannot be frozen. As such, we do not view such expenses as core to our ongoing business operations.
- k] Represents a non-cash gain on the write-off of the remaining liability under a contractual supply arrangement. As part of the acquisition by Eco Services Operations LLC of substantially all of the assets of Solvay USA Inc.'s sulfuric acid refining business unit on December 1, 2014, we recognized a liability as part of business combination accounting related to our obligation to serve a customer under a pre-existing unfavorable supply agreement. In December 2018, the customer who was party to the agreement closed its facility, and as a result, we were relieved from our obligation to continue to supply the customer on the below market contract. Because the fair value of the unfavorable contract liability was non-cash in nature, we believe this gain is a special item that is not representative of our ongoing business operations.
- I) Other costs consist of certain expenses that are not core to our ongoing business operations, including environmental remediation-related costs associated with the legacy operations of our business prior to the Business Combination, capital and franchise taxes, and non-cash asset retirement obligation accretion. Included in this line-item are rounding discrepancies that may arise from rounding from dollars (in millions).





